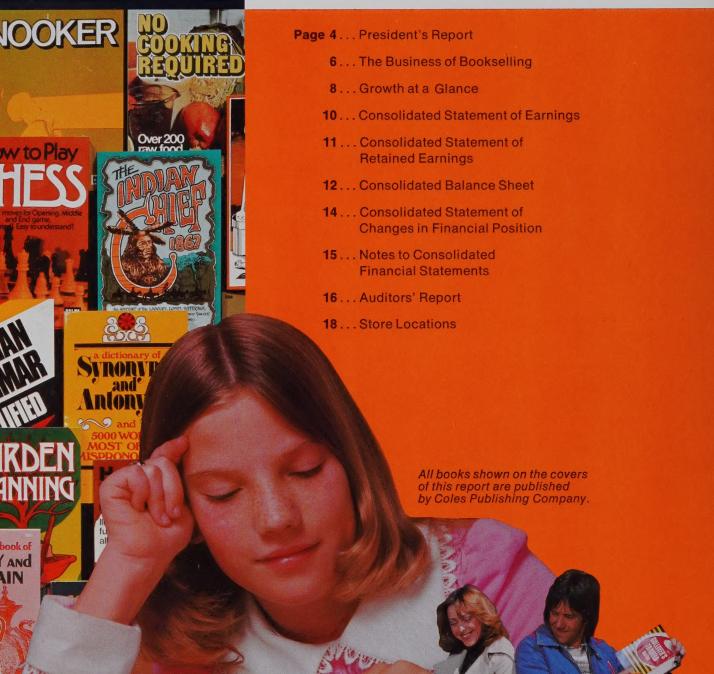
## COLES the book people!

ANNUAL REPORT 1976



## contents



Birds of

COLES the book people! AR08 COLES BOOK STORES LIMITED INTERIM REPORT FOR SIX MONTHS **ENDED JULY 31, 1976** 

> HEAD OFFICE 90 Ronson Drive Rexdale, Ontario, Canada M9W 1C1

> > The Toronto Stock Exchange
> > The Montreal Stock Exchange

Report for the year ended January 31, 1976 Annual Meeting of the Shareholders, June 17, 1976

#### To the Shareholders:

Once again I am pleased to report that your company enjoyed continuing growth in both sales and earnings for the first half of the current fiscal year.

During the six months ended July 31st, 1976, sales reached \$12,638,000 compared to \$10,-056,000 in the corresponding period last year, an increase of 25.7%.

Net earnings after taxes amounted to \$353,000, up from \$266,000, an increase of 32.7%. Earnings for this period were 24.1¢ per share compared to 18.3¢ per share last year.

There is every indication that this sound progress will continue during the balance of the year.

Our expansion program continues with 11 new locations in Canada and the United States opened since January 31st, 1976. We are currently operating 122 stores throughout North America.

September 15th, 1976

Jack Cole,

President and Chief Executive Officer

(unaudited)

#### CONSOLIDATED FINANCIAL STATEMENTS

For the Six Months ended July 31

	(unau	dited)
STATEMENT OF EARNINGS	1976	1975
Sales		
Company stores	\$12,321,000	\$ 9,326,000
Associate stores	317,000	730,000
Total sales	\$12,638,000	\$10,056,000
Earnings from operations	1,107,000	812,000
Interest on long term debt		1
Depreciation and amortization	315,000	279,000
Income taxes	326,000	267,000
Net earnings	\$ 353,000	\$ 266,000
Earnings per share	24.1¢	18.3¢
STATEMENT OF SOURCE AND USE OF FUNDS		
Source of Funds		
Net earnings		\$ 266,000
Depreciation and amortization		279,000
	668,000	545,000
Other		9,000
	\$ 692,000	\$ 554,000
Use of Funds		
Additions to fixed assets	\$ 562,000	\$ 879,000
Store opening costs	61,000	94,000
Dividends	73,000	
Other	49,000	
	\$ 745,000	\$ 973,000
Decrease in working capital	53,000	419,000
Working capital at end of period	\$ 4,650,087	\$ 2,183.000

#### **COLES BOOK STORES LIMITED**

#### **Head Office**

90 Ronson Drive Rexdale, Ontario M9W 1C1

#### **Distribution Facilities**

Canada — 90 Ronson Drive, Rexdale, Ontario United States — 105 Benbro Drive, Cheektowaga, New York

#### **Subsidiaries**

Coles Publishing Company Limited Coles the book people! Inc.

#### **Directors**

Carl C. Cole
Jack Cole
George French
David S. Cole
Ross L. Butters
Peter K. Draimin
Theodore P. Cole
Bruce D. Cole

#### Officers

Carl C. Cole, Chairman
Jack Cole, President and Chief Executive Officer
George French, Executive Vice-President
David S. Cole, Vice-President, Store Operations
Harold B. Fenn, Vice-President, Merchandising
Geoffrey R. Matthews, Vice-President, Purchasing
Jeffrey B. Cole, Vice-President, Publishing
Denny Dombrower Vice-President, Finance & Secretary
Andrew Lamb, Treasurer & Controller

#### **Transfer Agent and Registrar**

Canada Permanent Trust Company

#### **Auditors**

Soberman, Isenbaum, Colomby & Nisker

#### **Bankers**

Canadian Imperial Bank of Commerce

#### **Solicitors**

McCarthy & McCarthy

#### **Stock Exchange Listings**

The Toronto Stock Exchange
The Montreal Stock Exchange

Report for the year ended January 31, 1976 Annual Meeting of the Shareholders, June 17, 1976

## president's report

#### To the Shareholders:

The fiscal year ended January 31, 1976 produced the largest gross revenue and net income yet achieved by your company. Gross revenue for the year was \$26,209,752, an increase of 38 per cent over the previous year. Net income after taxes rose to \$1,423,165 or 98¢ a share compared with \$1,078,000 or 74¢ a share the previous year, an increase of 32 per cent.

The balance sheet reflects the sound financial position of the company. Working capital increased by \$2,121,885 to \$4,703,230 from \$2,581,345 a year earlier.

The company has raised new capital for continued retail and publishing expansion. A five year term loan of \$2,000,000 was negotiated with the Canadian Imperial Bank of Commerce. This accommodation together with anticipated earnings will adequately fulfill our capital requirements.

During the year we continued our policy of selective expansion. In this period twenty-three new stores were opened, 18 in Canada and 5 in the U.S.A. One store was closed, and at January 31st, 1976 we were operating 115 stores, with 100 in Canada and 15 in the U.S.

The current year will see the continuation of aggressive growth. Completed leases indicate an equal number of Canadian and American units to be opened. We are particularly pleased to have been awarded the book concession at Dorval Airport, Montreal. This strategic location together with our existing Mirabel Airport store and others to be opened in Montreal this year will assure us of a substantial competitive representation in the Province of Quebec.

Our successful performance has been fully appreciated and highly regarded by the leading Canadian and American developers. Such recognition assures a continuing choice of prime retail locations in vital consumer markets everywhere.

Excessive financing and handling costs generated by large inventories pose a constant threat to every retail business, an expense that increases proportionately to the proliferation of outlets. To avoid such escalation, we have developed an effective computer program that permits our stores to order their current needs in accurate, electronically calculated quantities. With this computer program, we hope to avoid costly inventory problems.

Our continuing expansion program has made it necessary to enlarge our management team. Recognizing this, we have embarked on an active recruitment program to reinforce and expand our present resources with experienced professional talent. From among these, we are pleased to have appointed Mr. D. Dombrower, C.A. as Vice-President Finance-Secretary. The company is enjoying the considerable benefits of dynamic new concepts and additional operational vitality introduced by our new associates.

Coles Publishing Company continues its profitable performance with the addition of a continuous flow of new titles. Choice of subject matter is determined accurately by an analysis of our retail sales. With Coles stores as a ready made marketplace, selling and distribution costs are minimal.

An exciting new development has been the appointment of McGraw-Hill (U.K.) Ltd., one of the world's largest publishers, as our exclusive distributor for the United Kingdom, Europe and the Middle East. Coupled with the dramatic increase in our Australian exports and respectable growth in other overseas business, the contribution of this subsidiary shows constant growth and a bright promising future.

The retail book industry continues strong, with the only changes evident being the subject matter of the books in demand. These changes are determined by fluctuations in the economic climate.

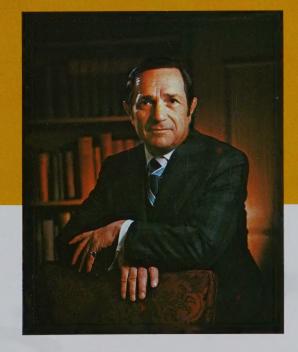
Costs are increasing in every category and we are fortunate that these increases are being offset by the introduction of more efficient operational procedures, exceptional buying, and selective publishing.

Coles continues to set the pace in retail bookselling, both in Canada and the United States. While we have not yet achieved the numerical leadership in the United States, compared to that which we enjoy in Canada, our total operation continues to achieve an unchallenged superiority in earnings.

This year as in past years, the company's success and continued leadership in retail bookselling can be attributed primarily to the outstanding contribution of Coles employees on every level. The collective efforts and skills of this enthusiastic and dedicated group of people are appreciatively acknowledged with sincere thanks.

Jack Cole.

President and Chief Executive Officer



## ...the book people!

One of the great challenges in chain store operation today is to ensure that the right merchandise is in the right place, at the right time and at the right price. This is particularly so in bookselling, where inventories must be kept current and topical, almost on a daily basis. It is not unusual for a Coles store to stock over 10,000 titles and modern computer methods are used to make sure that a sensible inventory is maintained in each store.

The scope of bookselling is enormous... our market is every man, woman and child in the country. This is reflected in the wide range of books we carry.

#### CHILDREN'S BOOKS

Even before being able to read, a child reaches for a picture book and Coles takes great satisfaction in being able to introduce our youngsters to the wonderful world of books, books that will keep them absorbed and informed throughout their lives. We are proud of the selection of Children's Books we stock at all times — right from picture books to teen-age adventures.

#### **EDUCATIONAL BOOKS**

Our demanding society continually emphasizes the importance of education and the book is still the basic tool used in our educational system from kindergarten through university.

In addition to textbook learning, the lively mind seeks out supplementary reading at all levels of schooling. We carry many textbooks plus a wide range of modern and classical literature and other works suitable for supplementary reading. One of our earliest ventures, Coles 'Notes' aimed at the youth market, continues to grow and flourish. Today, we export these student aids to most English speaking countries throughout the world.

#### THE 'HOW-TO' REVOLUTION

Much of the phenomenal growth in the book business is due to mans ever increasing thirst for knowledge. There are books explaining 'How-to-do' everything, How To Fix Your Car, How To Mend Furniture, How To Fix Your Plumbing, How To Build A Cottage. Personal services have become more and more costly, and the appeal of "how-to-do-it" books is growing and will continue to do so. In self defence, man has decided to learn 'how-to-do-it' himself.

#### READING AS ENTERTAINMENT

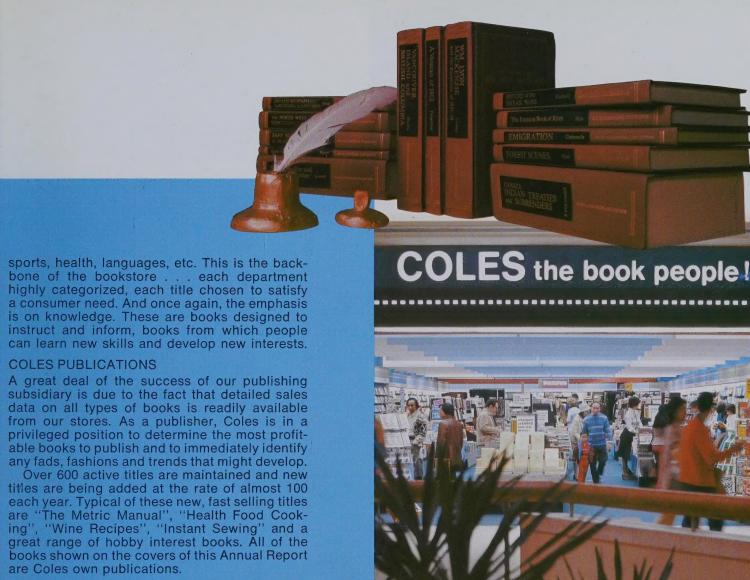
Millions of people prefer to forget the woes of the world, turn off the mediocrity of television and "curl up with a good book". We all have our favourite fiction whether it be westerns, romances, mysteries, historical novels or science fiction. Our favourite authors too, from Mickey Spillane and Harold Robbins to Arthur Hailey... hours and hours of fascination for just a dollar or two. The paperback novel is still one of the great bargains of the entertainment world, and Coles has them . . . literally by the thousand!

#### **TECHNICAL & REFERENCE BOOKS**

This highly specialized area of bookselling is growing at a fast pace, as science and technology become more complex. Experts in all fields, from atomic physics to zoology must keep up-to-date in our fast changing world and the technical or reference book is the most efficient manner in which this can be achieved. This is a facet of the book business that holds enormous growth potential for the future.

#### NON FICTION

While Coles carries all of the books on the traditional bestseller lists, it is no secret that the real bestsellers, the books that consistently set sales records year after year are more likely to be devoted to cooking, travel, crafts, hobbies,



THE BUSINESS OF BOOKS

Our basic approach to business is to refine our skills in the business we know best — the merchandising and publishing of books. The fashion for diversification is not part of our business philosophy. The abilities of our buying and management team have been sharpened through long years of competitive experience. Our most watchful corporate eye is on profit, the most accurate measure of management performance and business health. We have been called the company to beat in the bookselling trade. We shall make every effort to keep sales, earnings and growth at levels justifying that reputation. As long as the printed word and pictures provide entertainment, education and information, we plan to be in the business of publishing and selling books.



## growth

## SALES

#### **MILLIONS OF DOLLARS**

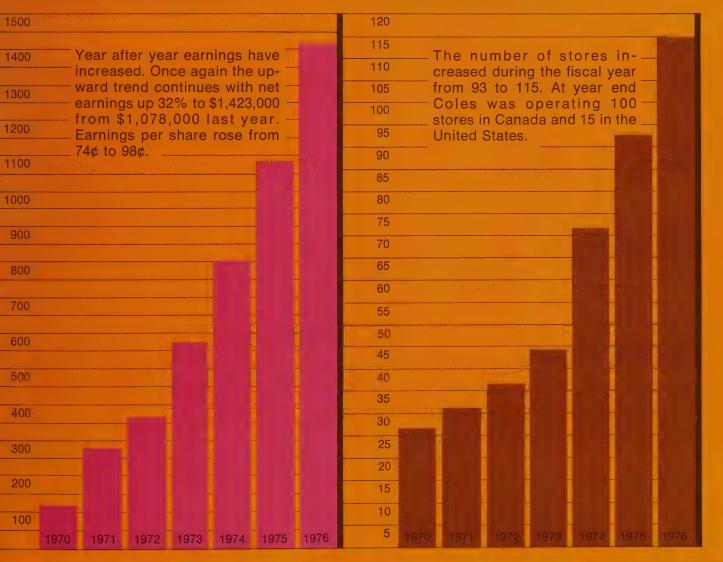
Sales for the year ending
January 31, 1976 reached
\$26,209,000, an increase over the \$19,051,000 recorded in the previous year. Higher sales in existing stores plus new locations accounted for the substantial increase.

#### **EARNINGS**

#### **STORES**

#### **THOUSANDS OF DOLLARS**

#### NUMBER OF STORES



### consolidated statement of earnings and retained earnings

		12701	8.50
COLES BOOK STORES LIMITED  CONSOLIDATED STATEMENT OF EARNINGS  FOR THE YEAR ENDED JANUARY 31, 1976			
INCOME	1976		1975
SALES ASSOCIATE FEES AND OTHER INCOME	\$26,014,306 195,446 26,209,752		\$18,501,666 549,720 19,051,386
OPERATING COSTS AND EXPENSES  COST OF GOODS SOLD, SELLING, GENERAL AND			
ADMINISTRATIVE EXPENSES EXCEPT FOR THE FOLLOWING: INTEREST ON LONG TERM DEBT DEPRECIATION AND AMORTIZATION	22,758,374 — 615,294		16,299,320 21,124 407,551
	23,373,668		16,727,995
EARNINGS BEFORE INCOME TAXES  INCOME TAXES	2,836,084		2,323,391
CURRENT DEFERRED	1,292,356 120,563 1,412,919		1,152,000 93,000 1,245,000
NET EARNINGS:	\$ 1,423,165		\$ 1,078,391
EARNINGS PER SHARE (Note 7)	.98¢		.74¢

COLES BOOK STORES LIMITED  CONSOLIDATED STATEMENT  OF RETAINED EARNINGS  FOR THE YEAR ENDED JANUARY 31, 1976			
	1976	1975	
BALANCE, BEGINNING OF YEAR NET EARNINGS	\$ 2,614,188 1,423,165 4,037,353	\$ 1,535,797 1,078,391 2,614,188	
DEDUCT: DIVIDENDS	72,828		
BALANCE, END OF YEAR	\$ 3,964,525	\$ 2,614,188	
SEE ACCOMPANYING NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.			

# consolidated balance sheet

COLES BOOK STORES LIMITED  CONSOLIDATED BALANCE SHEET  AS AT JANUARY 31, 1976  ASSETS	1976	1975
CURRENT  ACCOUNTS RECEIVABLE  INVENTORIES, VALUED AT LOWER OF COST  AND NET REALIZABLE VALUE  PREPAID EXPENSES	\$ 441,209 9,173,396 96,102 9,710,707	\$ 243,280 7,127,965 27,621 7,398,866
EQUIPMENT AND LEASEHOLD IMPROVEMENTS, AT COST LESS ACCUMULATED DEPRECIATION (1976 — \$1,491,554; 1975 — \$1,031, 746)	4,494,969	 3,175,649
OTHER ASSETS (Note 2)	1,396,424	1,344,994
APPROVED ON BEHALF OF THE BOARD:  SIGNED J. COLE, Director.  C. COLE, Director.	\$15,602,100	\$11,919,509 ====================================

	1976	1975
LIABILITIES		
CURRENT		
BANK INDEBTEDNESS (Note 3)	\$ 2,381,433	\$ 1,208,451
ACCOUNTS PAYABLE AND ACCRUED LIABILITIES	2,466,696	3,019,988
NOTE PAYABLE	_	138,500
INCOME TAXES	159,348	450,582
	5,007,477	4,817,521
TERM LOAN PAYABLE (Note 4)	2,000,000	
DEFERRED INCOME TAXES	434,563	314,000
SHAREHOLDERS' EQUITY		
CAPITAL STOCK (Note 5)		
AUTHORIZED:		
2,000,000 COMMON SHARES WITHOUT PAR VALUE ISSUED:		
1,459,025 SHARES (1975 — 1,455,000)	4,195,535	4,173,800
1,100,020 01 11 120 (1010 1,100,000)	,,,	
RETAINED EARNINGS	3,964,525	2,614,188
	8,160,060	6,787,988
	\$15,602,100	\$11,919,509
SEE ACCOMPANYING NOTES TO		
CONSOLIDATED FINANCIAL STATEMENTS.		

# consolidated statement of changes in financial position

COLES BOOK STORES LIMITED  CONSOLIDATED STATEMENT  OF CHANGES IN FINANCIAL POSITION  FOR THE YEAR ENDED JANUARY 31, 1976		
SOURCE OF FUNDS	1976	1975
NET EARNINGS	\$ 1,423,165	\$ 1,078,391
ADD BACK CHARGES NOT REQUIRING FUNDS:		
DEPRECIATION AND AMORTIZATION	615,294	407,551
DEFERRED INCOME TAXES	120,563	96,749
FUNDS PROVIDED FROM OPERATIONS	2,159,022	1,582,691
STOCK OPTIONS EXERCISED	21,735	_
PROCEEDS FROM TERM LOAN	2,000,000	- Germania
	4,180,757	1,582,691
APPLICATION OF FUNDS	4 === 400	
ADDITIONS TO FIXED ASSETS	1,779,128	1,614,386
STORE OPENING COSTS	155,112	93,726
DIVIDENDS	72,828	_
PUBLISHING RIGHTS ACQUIRED	51,804	41,118
REDUCTION OF NOTES PAYABLE		138,500
	2,058,872	1,887,730
INCREASE (DECREASE) IN WORKING CAPITAL	2,121,885	(305,039)
WORKING CAPITAL, BEGINNING OF YEAR	2,581,345	2,886,384
WORKING CAPITAL, END OF YEAR	\$ 4,703,230	\$ 2,581,345
SEE ACCOMPANYING NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.		



#### COLES BOOK STORES LIMITED **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** FOR THE YEAR ENDED JANUARY 31, 1976

#### 1. ACCOUNTING POLICIES

The following is a summary of significant accounting policies followed in the preparation of the consolidated financial statements:

The consolidated financial statements include the accounts of the Company and its subsidiaries. Coles Publishing Company Limited and Coles The Book People! Inc., both of which are wholly owned

(b) EXCHANGE TRANSLATION
The accounts of a United States subsidiary have been translated into Canadian dollars at par.

#### (c) INCOME TAXES

The Company follows the tax allocation method of providing for income taxes. Under this method, the cumulative income tax effect of the timing differences between reported and taxable income is shown on the balance sheet as deferred income taxes.

Goodwill is carried at cost and consists of the excess of cost over book value of a subsidiary acquired. No portion of the goodwill

#### (e) DEPRECIATION AND AMORTIZATION

#### Kind of Asset

Equipment — stores -- warehouse

Publishing rights acquired

10% straight line 20% diminishing balance 20% diminishing balance

#### 10% straight line

over term of lease

10% straight line

written off over a three year period, commencing in the year following the expenditures.

#### 2. OTHER ASSETS

At cost less accumulated amortization Cost of leases acquired Publishing rights acquired Store opening costs At cost

1975	1910
B 450,500	# E11 DOE
\$ 452,509 170,605	\$ 511,985 154,671
238,626	143,654
534,684	534,684

#### 3. BANK INDEBTEDNESS

The bank indebtedness including the term loan payable (see Note 4) of the Company and certain subsidiaries is secured by a first floating charge on all of the assets and undertakings of the Company.

#### 4. TERM LOAN PAYABLE.

The term loan is represented by a demand promissory note of the Company in favour of the Bank and bears interest at the prime lending rate of the Bank plus 1¼% per annum. The loan is repayable in minimum aggregate instalments of \$400,000 from February, 1977 to February, 1981 inclusive.

#### STOCK OPTION PLAN

The Company has reserved 58,475 authorized but unissued common shares for its Stock Option Plan which provides for the granting to officers and key employees (excluding founders of the Company), options to purchase common shares of the Company at a price per share of not less than 90% of the market price at date of granting. During the year options to purchase 4,025 shares were exercised at \$5.40 per share.

#### 6. LEASE OBLIGATIONS

The annual rentals payable under leases for store locations and distribution facilities, exclusive of occupancy charges and additional rent payable based on a percentage of gross sales, for the year ending January 31, will be as follows:

1977	\$2,379,865	1980	\$2,152,214
1978	2,241,640	1981	1,617,436
1070	9 227 564	PARTITION OF THE PARTIES.	(C) (143) 11 (152.)

#### EARNINGS PER SHARE

Earnings per share have been calculated based upon the number of shares outstanding at the end of the year. If all outstanding stock options were exercised, and interest was imputed on the proceeds at reasonable rates, the effect would not significantly dilute the earnings per share.

#### 8. REMUNERATION OF DIRECTORS AND SENIOR OFFICERS

The aggregate direct remuneration paid to directors and senior officers amounted to \$293,915 for the current year and \$267,277 for the year ended January 31, 1975.

#### 9. CONTINGENT LIABILITY

An action has been brought against the Company and one of its senior officers claiming damages of \$500,000, and an injunction by reason of the adoption by the Company of the name "Walden" for certain bookstores and publications. In the opinion of counsel the Company should be successful in its defence against this action.

#### 10. ANTI-INFLATION ACT

Effective October 14, 1975 the Federal Government passed the Anti-Inflation Act and subsequently issued Regulations which are currently scheduled to be in force until December 31, 1978. Under this legislation, the Company and its Canadian subsidiary are subject to mandatory compliance with controls on profit margins, employee compensation and dividends. The effects on the Company resulting from these regulations on profit margins and employee compensation have not been fully clarified due to uncertainties in interpretation and the need to develop appropriate data from the companies records. However, it is not anticipated that the Anti-Inflation Act will have any material effect on the linancial statements for the year ended January 31, 1976.

# auditors' report

Soberman Isenbaum Colomby & Nisker

CHARTERED ACCOUNTANTS 45 ST. CLAIR AVENUE WEST, TORONTO, CANADA M4V 1K9

#### **AUDITORS' REPORT**

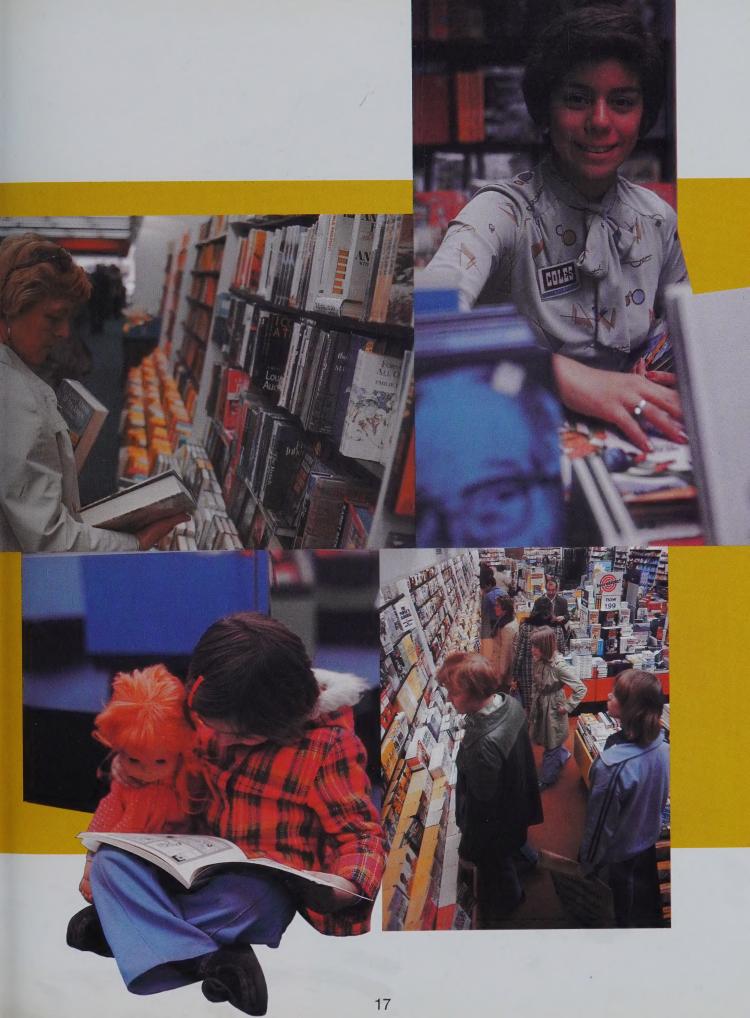
#### TO THE SHAREHOLDERS OF COLES BOOK STORES LIMITED

We have examined the consolidated balance sheet of Coles Book Stores Limited and its subsidiaries as at January 31, 1976 and the consolidated statements of earnings, retained earnings and changes in financial position for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the companies as at January 31, 1976 and the results of their operations and the changes in their financial position for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

> Soberman, Isenbaum, Colomby & Nisker **Chartered Accountants**

Toronto, Canada March 8, 1976



## store locations

#### **BRITISH COLUMBIA**

Lougheed Mal Burnaby

Orchard Park Shopping Centre Kelowna

Richmond Centre Richmond

Surrey Place Shopping Centre Surrey

Park Royal Shopping Centre West Vancouver

Pine Centre Prince George

Cottonwood Corner

Cherry Lane Mal Penticton

Pacific Centre Vancouver

#### **ALBERTA**

118 - 8th Avenue S.W. Calgary

Calgary Market Mall

Southcentre Calgary

Bonnie Doon Shopping Centre Edmonton

Shoppers Park Westmount Edmonton

Londonderry Mal Edmonton

Meadowlark Park Edmonton

10132 Jasper Avenue Edmonton Edmonton Centre

Lethbridge Centre Lethbridge

#### SASKATCHEWAN

South Hill Shoppers Mall Prince Albert

Midtown Centre Regina

Southland Mall

Midtown Plaz Saskatoon

Saskatoon Market Mali Saskatoon

#### MANITOBA

\*Polo Park Shopping Centre Winnipeg

Polo Park Shopping Centre Winnipeg

368 Portage Avenue

Unicity Fashion Mall Winnipeg

Garden City Shopping Centre Winnipeg

#### **ONTARIO**

Agincourt Mall Agincourt

Georgian Mal Barrie

Quinte Mall Belleville Bramalea City Centre

160 Main Street South

Shoppers World
Brampton

\*Burlington Mall Burlington

> Burlington Mall Burlington

Lynden Park Mal

Don Mills Shopping Centre Don Mills

University Plaza
Dundas

Sherway Gardens Etobicoke

Greater Hamilton Shopping Centre

Lloyd D. Jackson Square

101 Princess Street Kingston

200 King Street West Kitchener

\*Fairview Park Shopping Centre

Fairview Park Shopping Centre Kitchener

196 Dundas Street

White Oaks Shopping Centre

City Centre

Westwood Mall

Sheridan Ma Mississauga

Square One Shopping Centre Mississauga

Newmarket Shopping Centre

Upper Canada Mall Newmarket

112 Main Street East North Bay

Hopedale Shopping Centre Oakville

Oshawa Shopping Centre Oshawa

146 Rideau Street Ottawa

181 Sparks Street Ottawa

Sheridan Mall East Pickering

Peterborough Square Peterborough

Rexdale Plaza Mall

Shoppers World Albion M Rexdale

Richmond Heights Shopping

Hillcrest Mall

Richmond Hill Fairview Mall

Pen Centre St. Catharines

Station Mall Sault Ste Marie

Cedarbrae Shopping Centre Scarborough

\*Cedarbrae Shopping Centre Scarborough



Eglinton Square Shopping Centre Scarborough

Scarborough Town Centre
Scarborough

Eastgate Shopping Centre Stoney Creek

75 Elm Street East Sudbury

New Sudbury Shopping Centre Sudbury

910 St. Clair Avenue West Toronto

299 Yonge Street Toronto

726 Yonge Street Toronto

Commerce Court

Dufferin Mall

Gerrard Square

Lawrence Plaza

Shoppers World - Danforth

Toronto

Thorncliffe Market Place

Toronto

Yorkdale Shopping Centre Toronto

Keskus Thunder Bay

Seaway Mall Welland

Fairview Mal Willowdale

Northtown Plaza Willowdale

Towne & Countrye Square Willowdale

255 Ouellette Avenue Windsor

Devonshire Mall Windsor

#### **QUEBEC**

International Airport Mirabel

Cavendish Mall Montreal

\*Place Vertu Montreal

#### **NEW BRUNSWICK**

Champlain Place Moncton

#### **NOVA SCOTIA**

Mic Mac Mall Dartmouth

Simpson's Mall Halifax

#### COLORADO, U.S.A.

Cinderella City Denver

#### GEORGIA, U.S.A.

Cobb Center Atlanta

Perimeter Mall

Atlanta

South Dekalb Mall Atlanta

Peachtree Mall Columbus

#### KENTUCKY, U.S.A.

Turfland Mall Lexington

#### MARYLAND, U.S.A.

Golden Ring Mall Baltimore

#### **NEW JERSEY, U.S.A.**

Hudson Plaza Center Jersey City

#### **NEW YORK, U.S.A.**

Como Mall Buffalo

Shoppingtown Mall Syracuse

#### OHIO, U.S.A.

Fort Steuben Mall Steubenville

#### VIRGINIA, U.S.A.

Coliseum Mall Hampton

#### WASHINGTON, U.S.A.

Everett Mall Everett

Aurora Village Mall Seattle

#### **WEST VIRGINIA, U.S.A**

Mountaineer Mall Morgantown

\*Paper.bax location





the Book people

